



QUESTIONS TO ASK BEFORE SELLING GOATTHROAT PUMP

Today's Date _____

Customer Name _____ Company Name _____

Customer Address _____

City _____ State _____ Zip Code _____

Fluid being pumped _____ (CHECK COMPATIBILITY GUIDE)

- If fluid not on list, get name of fluid, manufacturer, and a telephone number and send to/call us.
- If we cannot determine compatibility, we will send the customer a test kit to determine compatibility. The cost is \$10.

Size of container _____ Steel or Plastic _____ Is the container a pail with a soft top or a drum type configuration?

Describe the opening _____

- Size of opening _____ (for standard pump, must be between 1 3/4 " and 2 3/4 " and have a vertical dimension of at least 1/2 - 3/4 " or a custom adapter may be necessary.)
- Does it have a 2" fine internal thread (NPT) or a 2.5" coarse thread (buttress) in the bung hole?
- If an internal buttress thread, the customer must purchase a buttress adapter or the pump won't work.
- If the customer has a 2" NPT opening, we will recommend that you recommend a standoff kit. See if he wants the 12" standoff. Ask what size his receiving container is.
- If a Rieke pour spout, recommend the appropriate adapter.

Does the customer wish a remote tap with his pump? This allows point of use delivery of the fluid

Does the customer want a shop air adapter? _____

Is the fluid viscous or oily? _____ If yes, recommend a single tube.



Westcott
Distribution

184 West Tenth Street, New York, 10014
Voice (646) 486 3636 Fax (212) 243 6070