



## SAFE CHEMICAL HANDLING

The landscape maintenance operations use a broad range of chemicals including fertilizers and herbicides. Field service technicians and managers are always searching for the best, most efficient ways to handle them. Inventory management is a critical component of the manager's day to day operation. One issue which constantly arises is that the chemical room is frequently a mess because the available transfer methods offer little control for the fluid transfer from the large 30 and 55 gallon containers. Additionally, the available pumps breakdown regularly and need to be replaced which is costly to the bottom line.

Recently, a manager at a California Lawn Care company had this very dilemma. While the chemical he was pumping is a very effective as an herbicide, but must be handled very carefully when transferring it into field use containers. The usual methods delivered frequent spill which had to be cleaned up. He started looking for a pump which would provide better results and give him the control in dispensing. Finally he purchased a GoatThroat™ pump with Viton seals and is very pleased with the results.

“My boss was a little skeptical because GoatThroat™ is pretty expensive compared to the \$40 pumps we were used to. Plus no one had ever heard of it. We have been using this GoatThroat™ pump for over 3 years and it's great. I can pump up the container, and, by using the remote tap, I deliver our chemicals to the field container in a neat and controlled way. I don't have problems with a messy chemical room any more. It is very important to our management that all of our chemicals be handled in the safest way possible both from a worker safety as well as an environmental safety point of view. This is better than anything I have ever seen. And ultimately, this is a great cost saver for my company because we don't have to spend time cleaning up spills and we don't have to keep buying new pumps and then throwing them away when they fail. This is a Sigma Six solution (Best Practices) for chemical transfer at our company, and I intend to bring my GoatThroat™ to our next meeting of all of the Branch managers.”



**Ensuring worker safety and environmental compliance has never been easier.**

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