# CAPABILITIES STATEMENT

### COMPANY OVERVIEW

Westcott Distribution Inc. is a manufacturer of safety pumps which are used in manufacturing facilities, chemical rooms and laboratories. Founded in 2000, we operate from Milford, CT. GoatThroat Pumps are manufactured in CT with over 30,000 in use worldwide. They have a life expectancy of 6+ years.

Known in the industry as Beer Taps for Chemicals.

## **CAPABILITIES**

- Prevents worker exposure to hazardous chemicals and vapors. Helps meet environmental, health and safety goals.
- Controlled delivery of chemicals prevents waste and conserves inventory. Upright container eliminates spills.
- Works with over 1400 chemicals including solvents, acids, flammable liquids and other corrosive chemicals.
- Meets NFPA 30 guidelines for equipment in use with flammable liquids.

## **Company Data**

DUNS Number: 021552471
CAGE Code: 3XWR9
SAM Registration: Active
Accept Credit Card: Yes
Business Size: Small
WOSB Number: W140166

NAICS Code: 333914

## **CONTACT INFORMATION**

Roger Pocock Vice President of Sales Phone: 646.486.3636

Email: RNP@GoatThroat.com Website: GoatThroat.com

#### **COST SAVINGS**

- Prevents costly chemical spills and associated cost of reporting and manufacturing downtime.
- Using bulk chemicals (55 G barrels) instead of 1 gallon containers can save up to \$2500 per month.
- RCRA empty barrels are less expensive at disposal and meet Government regulations.
- Prevents repetitive motion injuries and associated worker downtime.
- As a best management practice, reduces cost of worker compensation claims and other insurance costs.

#### DIFFERENTIATION

- We provide jobs for Americans with Disabilities
- Innovative Technology GoatThroat Pumps won Product of the Year Awards in Fluid Handling for new products developed in 2002, 2006, 2010 and the Gold Award in 2016 from Plant Engineering

**CUSTOMERS INCLUDES:** Electric Boat; Kulite; Northrup Grumman; Crane Aerospace; Lockheed Martin; NASA; Newport News Shipbuilding; US Navy, San Diego. Contacts available upon request.